

GLASS

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TOP



GLAZIERS

30 YEARS
OF GROWTH,
EVOLUTION,
ADVANCEMENT



Protective glazing
idea book

School security
glazing

Managing supply
chain problems

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GLAZIER SALES STABILIZE GLAZIERS

MARKET
INSTABILITY
REMAINS

By
Norah Dick

● Glazing contractors are seeing work return. Glass Magazine's 2022 Top 50 Glaziers posted gross sales of an estimated \$3.8 billion last year, up from \$3.1 billion in 2020, and marking a return to pre-pandemic gross sales.

But while work may have returned, stability has not. Glazing contractors are facing market and project conditions that are better than at the start of the pandemic, but still very difficult. "We have a better than ever backlog, but our struggle is the surprise increases in costs of materials and lead-times," says John J. Cashel, owner of Above All Storefronts.

Supply chain, lead times and material costs and shortages have plagued glaziers this year, as they have for companies globally, requiring contractors to change how they do business. "Preplanning is a must, as we encounter supply chain delays," says Cassie Harker, president, Pacific Glazing. "Shortages are being seen in raw material supply, due to workers out due to COVID, and not having enough workers."

Glaziers of course also face potentially unique challenges in project delivery, being one of the final trades onsite. "As a glazing sub we can order in advance but the general contractors, and other trade partners, might not be on top of the supply chain issues, and their work must start before our work, so the project can still be delayed. That makes scheduling a challenge, and makes it difficult to retain our field and shop workforce," says Harker.

The 2022 edition of Top 50 Glaziers marks the 30th anniversary of Glass Magazine's annual standout industry report and ranking. Top 50 Glaziers offers data and analysis regarding the growth and obstacles facing glazing contractors working in the North American market.

The following pages offer a historical look at glazing contractor sales, as well as a breakdown of market opportunities, product and equipment investment, and challenges on the horizon. And of course, the report includes the annual Top 50 Glazier list, featuring leading U.S. glazing firms ranked by annual sales volume.

Visit glassmagazine.com to see additional standout projects from Top 50 Glaziers and to download the in-depth Top 50 Market Report.

THE LIST +

● Glass Magazine’s Top 50 Glaziers celebrates 30 years this year and remains the longest-running glass industry ranking. Companies are included in this list based on company and financial data that are self-reported by survey. Glazing companies on this list are ranked by gross sales. Some companies chose not to disclose financial and company information, and their listing reflects previous year submissions or research. It is only with industry cooperation that Glass Magazine can continue to compile the most accurate list of leading industry glaziers. If your company belongs on this list, or you want to update its information, contact Norah Dick, associate editor, at ndick@glass.org.

Sales Category	Ranking	Company Information	Additional Locations	Full-time Employees	Total Employees
\$200 million+	1	Harmon Inc. harmoninc.com Bloomington, MN	17	650	750
	2	Yuanda USA Corp. yuandacn.com Chicago, IL	1	20	20
	3	Elicc Americas Corp. eliccgroup.com Poway, CA	1	132	132
	4	MiTek/Benson Curtain Wall and Glass Divisions bensonglobal.com Portland, OR	7	500	500
	5	Enclos* enclos.com Eagan, MN	15	-	-
	6	W&W Glass wwglass.com Nanuet, NY	1	200	200

* Sales and company information are not confirmed by the company, but are based on data from previous years.

PARTNERS

● In an effort to recognize stand-out glazing partners, no matter their annual sales volume, Glass Magazine looked to industry suppliers for recommendations. As part of the 2022 Top Glass Fabricators annual survey, Glass Magazine asked leading fabricators to nominate the exceptional glazing partners they worked with during the previous year.

Border Glass & Aluminum

Winnipeg, Canada

"[The project we worked on together] is the tallest tower in the Central Prairies of Canada up to Toronto. Border is an excellent partner, bringing all teams/partners of the project together to create a plan and work together to ensure everyone is successful and works together to overcome any challenges that arise." — Vitrum Glass Group

AMG Contracting Services

Lindenhurst, NY

"Tempco and AMG worked together to match and produce a high-quality product at a much more cost-effective point." — Tempco Glass

Honorable mentions

Old Town Glass

Navato, CA
Nominated by Garibaldi Glass

Advanced Glazing Contractors

Blanchester, OH
Nominated by Glenn Glass

Cahaba Glass

Pelham, AL
Nominated by Southern Wholesale Glass



300 Main Winnipeg, new luxury apartments located in Winnipeg, Manitoba, Canada. Top Glass Fabricator Vitrum Glass Group worked with Glazier Partner Border Glass & Aluminum to complete the project.

Sales Category	Ranking	Company Information	Additional Locations	Full-time Employees	Total Employees
\$100-200 million	7	Crown Corr Inc. crowncorr.com Gary, IN	6	595	595
	8	Binswanger Glass binswangerglass.com Memphis, TN	56	800	800
	9	Flynn Group of Companies flynncompanies.com Toronto, Ontario, Canada	35	6,000	6,000
	10	Karas & Karas Glass Co. karasglass.com Boston, MA	1	80	120
	11	Massey's Plate Glass & Aluminum Inc. masseysglass.com Branford, CT	3	200	230
	12	Permasteelisa North America* permasteelisagroup.com/america Bloomfield, CT	5	-	-
\$50-100 million	13	NR Group nrwindows.com West Palm Beach, FL	2	200	220
	14	Dynamic Glass dynamicglass.com Houston	4	375	375
	15	Pioneer Cladding and Glazing Systems Inc. pioneerglazing.com Mason, OH	5	262	291
	16	TSI Corp. tsicorporations.com Upper Marlboro, MD	-	150	150
	17	Giroux Glass girouxglass.com Los Angeles	5	219	224
	18	Egan Company/InterClad eganco.com Champlin, MN	2	75	75
	19	Momentum Glass momentum-glass.com Spring, TX	4	178	178

* Sales and company information are not confirmed by the company, but are based on data from previous years.

Sales Category	Ranking	Company Information	Additional Locations	Full-time Employees	Total Employees
\$30-50 million	20	Eastern Glass and Aluminum bildega.com Norcross, GA	2	135	135
	21	Above All Store Fronts Inc. aboveallstorefronts.com Hauppauge, NY	2	190	190
	22	Cherry Hill Glass Co. cherryhillglass.com Branford, CT	-	160	180
	23	SPS Corp. spscorporation.com Apex, NC	2	85	85
	24	Lafayette Metal & Glass Co. lmgny.com Hauppauge, NY	1	98	148
	25	Architectural Wall Systems archwall.com Des Moines, IA	1	90	90
	26/27/28	Countryside Glass and Mirror countrysideglassandmirror.com St. Petersburg, FL	1	120	130
	26/27/28	Haley Greer Inc. haleygreer.com Dallas	1	100	100
	26/27/28	Ranger Specialized Glass Inc. rangerglass.com Houston	2	150	150
	29	Glass Solutions Inc. gsichicago.com Itasca, IL	1	100	100
	30	Ajay Glass Co. ajayglass.net Canandaigua, NY	2	140	140
	31	Kensington Glass Arts kensingtonglass.com Ijamsville, MD	4	225	225
	32	Alphacladding alphacladding.com Doral, FL	-	30	30

Sales Category	Ranking	Company Information	Additional Locations	Full-time Employees	Total Employees
\$15-30 million	33	Lindner Facades Inc. lindner-group.com Colmar, PA	5	730	730
	34	R & R Window Contractors Inc. rrwindow.com Easthampton, MA	-	80	80
	35	RynoClad Technologies Inc. rynoclad.com Ontario, CA	1	70	70
	36	Anderson Aluminum Corp. andersoncompanies.com Columbus, OH	1	91	138
	37	Aragon Construction Inc. aragonconstruction.com Montclair, CA	1	80	120
	38	MY Shower Door myshowerdoor.com Ft. Myers, FL	10	155	155
	39	Progress Glass Co. progressglass.com San Francisco	1	90	90
	40	Alexander Metals Inc. alexandermetalsinc.com Nashville	-	60	60
	41	seele Inc. seele.com Long Island City, NY	-	20	50
	42	National Enclosure Co. nationalenclosure.com Ypsilanti, MI	3	35	80
	43	Metropolitan Glass Inc. metroglass.com Denver	1	75	75
	44	Dallas Glass dallasglass.net Salem, OR	1	84	84
	45	Denison Glass & Mirror denisonglass.com Denison, TX	1	121	121

Sales Category	Ranking	Company Information	Additional Locations	Full-time Employees	Total Employees
	46	Pacific Glazing pacificglazing.com Hollister, CA	2	62	64
	47	H.J. Martin and Son hjmartin.com Green Bay, WI	2	863	863
	48/49	Key Glass Inc. keyglass.com Bradenton, FL	-	51	52
	48/49	TepcoGlass LLC tepcoglass.com Dallas	3	95	150
	50	Crawford-Tracey Corp. crawfordtracey.com Deerfield Beach, FL	1	93	93

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CAPACITY: 700 LBS

**MRT4 MANUAL
ROTATOR/ TILTER**
CAPACITY: 700 LBS

**MRT8 MANUAL
ROTATOR/ ASSISTED TILT**
CAPACITY: 1,400 LBS

**MRPT16 MANUAL
ROTATOR/ POWER TILTER**
CAPACITY: 2,800 LBS

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